



IMPACT OF DIGITALISATION OF FINANCIAL SERVICES ON SUPERVISORY PRACTICES:

MEXICAN CASE

IOPS TECHNICAL COMMITTEE MEETING



CARLOS RAMÍREZ FUENTES
 @CARLOSRAMIREZF

FEBRUARY 2018

MEXICO'S PENSION SYSTEM OVERVIEW

DC Pension System created 20 years ago as a mandatory system for all formal workers




60 millions of members

22 millions of active workers



\$160 billions of AUM

14.7% of GDP



120 million
Mexicans

57% of informality

6 out of 10 workers do not contribute



11 pension funds providers

THE MEXICAN PENSION SYSTEM FACED SEVERAL RISKS

1. Insecurity: Bad practices, frauds and identity theft



2. High storage cost: Use of paper in each service provided by pension funds



6. Traditional supervision



**Challenges
in 2013**



5. Low voluntary savings



3. Poor quality services: Members wasted time in long and complex procedures



4. Incomplete or illegible files and lack of audit trails



TRADITIONAL SERVICES



TRADITIONAL SUPERVISION



HOW TO PROTECT PERSONAL INFORMATION? HOW TO FOSTER VOLUNTARY SAVINGS?

Better
information

Safety

Savings made
easy



Controls
and
monitoring

Anyone can
register easily

DIGITALISATION IN THE MEXICAN PENSION SYSTEM

The 4 “S” of digitalisation:

1. Suptech

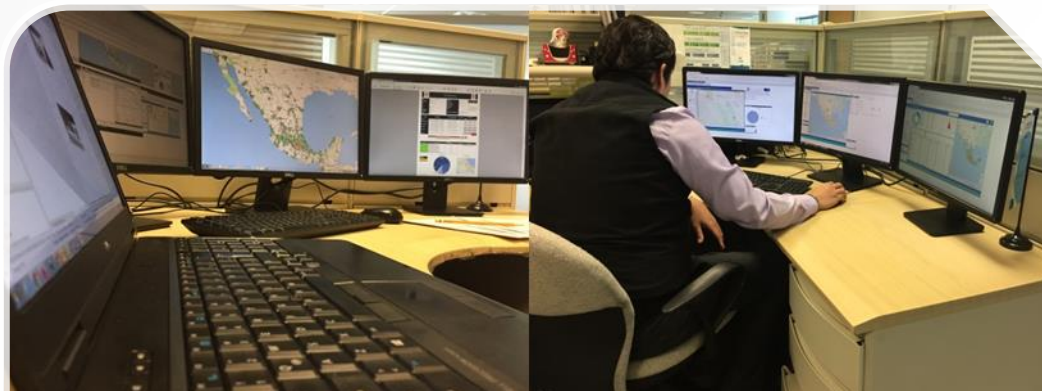
3. Services

2. Security

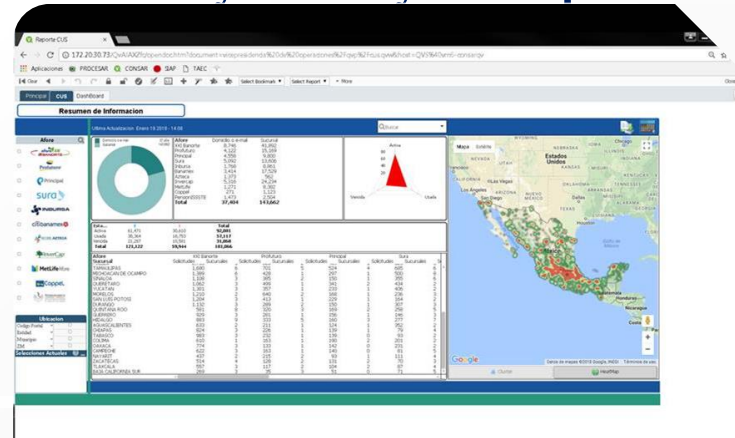
4. Single
electronic file

Technological platforms of monitoring

Cybernetic research and fraud prevention



Traceability of the system operation

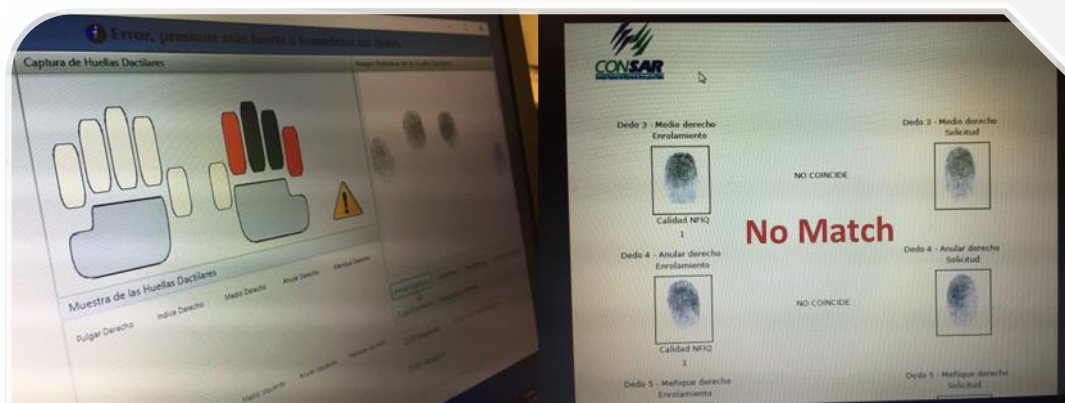


Online monitoring platform

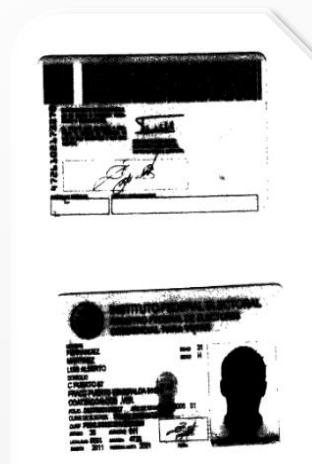
PLATAFORMA DE MONITOREO CONSAR

Proceso Macro	Transacciones	Disponibilidad	Tiempo Respuesta	A tiempo	Productos SAR	Productos Normativos
Retiros	401,831	99.6%	3.2	N/A	100.0%	100.0%
Recaudación	12,558	100.0%	0.4	N/A	100.0%	100.0%
Transferencias	1,665,175	99.4%	0.6	N/A	100.0%	100.0%
Administración de la cuenta	200,371	100.0%	1.5	N/A	100.0%	100.0%

Biometric Lab



A digital file that collects all documents and personal information of every person who has an individual account



Advantages:

- Accurate member's information
- Checking validity or accuracy is easier and safer
- Lower operating costs
- Security and control in the use of saver's information
- 100% paperless system

SECURITY: INTRODUCTION OF BIOMETRICS IN 2016

Pension funds must include biometric information into the electronic file of each worker

When a worker asks for a service (i.e. withdrawal of voluntary savings), an executive of the pension fund must capture:

- 10 fingerprints
- Voice recording
- Digital signature



Advantages:

- Avoid identity theft
- Greater security controls
- Faster bureaucratic procedures
- Lower operational costs

SERVICES: MOBILE APP “AFORE MÓVIL”

This app for mobile devices brings workers closer to the pension system

Identity security:

- Citizen ID number validation
- Official ID validation
- Biometric authentication



Accessibility:

- Online connection with pension funds
- Notifications
- Balance



Savings incentives:

- App “Millas para el retiro”: Save for retirement while spending



Online voluntary savings:

- Connected to banks



Information:

- Account balance
- Pension calculators



RESULTS AND REMAINING CHALLENGES

Results:

- 0 Frauds
- 1 unauthorized switch in 20 months
- 7 million of biometrics
- 12 million of digital files
- 80% more voluntary savings in 2017

Challenges:

- Adapt regulation to new FinTechs
- Strengthen SupTech
- Use SupTech to conduct inspection's visits
- Bring the pension system even closer to members



THANK YOU!



CARLOS RAMÍREZ FUENTES
 @CARLOSRAMIREZF

FEBRUARY 2018